



# AGC MEMBER GUIDE

A CHAPTER OF THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA

## Partner/Affinity Programs

Affinity programs “took off” several years ago as associations sought to provide added value to their membership. AGC of Michigan and AGC of America have been careful in selecting programs that provide real value to AGC members. We will only work with reputable and established partners and there must be a realized price advantage for the membership as a result of the program. Everyone has affinity programs, but the quality of the programs can differ substantially. It’s the bottom-line savings to the membership through the program that matters.

In some cases, AGC of Michigan has broken ranks with national umbrella group discounts offered first to AGC of America and then to its chapters. AGC of Michigan’s policy has been to offer members added savings by negotiating separate agreements. Remember, not all affinity programs are created equal!

### Verizon Wireless

AGC of Michigan current hallmark partner program is with Verizon Wireless. AGC general contractor members, subcontractor and specialty contractor members, and design professionals can all take advantage of this lucrative offer.



Qualifying AGC of Michigan member firms are eligible for 22% off of their monthly access calling plan fees, unlimited VZEmail for only \$20 per month, 35% off eligible accessories, and a \$100 bill credit for signing up. Verizon will even let you transfer from a different cell provider and help offset transfer fees.

Many AGC members have found that the savings realized from the Verizon Wireless program are much greater than their annual dues! For more information, please click [here](#).

### Enterprise Fleet Management

One of AGC’s longest standing and most reliable partners is Enterprise. And thanks to the AGC of Michigan’s initiative, small fleet services are now offered as part of the agreement!



The agreement provides AGC members with vehicle price discounts, flexible vehicle funding options, vehicle maintenance savings, and a universal fuel card. And as mentioned above, Enterprise is now offering these services for fleets as small as five vehicles. For more information, please click [here](#).

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**BP Business Solutions**

BP offers AGC of Michigan members a rebate of up to 6 cents per gallon with special tiered rebates on purchases at BP. Rebates of 1.5 cents per gallon are also available on gas and diesel purchases at other brands.



Members can also utilize a card management program and set spending and usage limits by card, restrict purchases to certain locations and access simplified billing online free of charge!



AGC of Michigan and AGC of America offer numerous other partner programs including McGraw-Hill Construction, GM Fleet & Commercial, ENR.com, Amerisure Insurance, Association Benefits Group, Ford Fleet, Dell, National Equipment Register, Williams Scottsman, Avis, Hertz and Cabelas.

For more details on these programs, please contact Michael Smith (313/533-3509 or [msmith@agcmichigan.org](mailto:msmith@agcmichigan.org)) or Claudia Jefcoat (517/371-1550 or [cjefcoat@agcmichigan.org](mailto:cjefcoat@agcmichigan.org)).