



# ConsensusDOCS: A New United Voice for Construction Contracts

During the fall of 2007 two significant contract document forms were published that are having a dramatic effect on the design and construction industries: the 2007 revisions to the AIA A201 General Conditions, and the 2007 ConsensusDOCS.

**Join us to learn more about the ConsensusDOCS,  
how they compare to the AIA documents,  
and why they are gaining in popularity.**

The seminar should be of value to anyone involved with the drafting and use of contract documents for design and construction projects, including owners, design professionals, contractors, subcontractors, vendors, sureties, insurers, developers, and attorneys.

AGC of Michigan is pleased to offer this three-hour seminar

***Thursday, September 25, 2008***

**AGC Michigan  
2323 N. Larch St.  
Lansing, MI 48906**

**\$79/member \* \$90/CIAP \* \$105/non-member**

**This session runs from 8:30 a.m. - 11:30 a.m. and includes a continental breakfast and seminar materials.**

**Sponsored by:**



## Why attend?

What if owners, contractors, subcontractors, designers, and sureties could all agree that a standard contract was fair to all parties? For the first time in the industry, 22 leading construction associations have united to publish a consensus set of contract documents called ConsensusDOCS. Upon ConsensusDOCS' release in 2007, AGC and COAA essentially folded their contract documents program into this consensus process.



Before ConsensusDOCS, there were a variety of construction associations that produced standard form construction contracts. However, standard contracts published by one association were perceived as ultimately favoring that association's membership. There also was a growing industry frustration that heavily modified standard form documents hardly resembled the original text. Sometimes "modifications" were actually longer than the unrecognizable standard form.

ConsensusDOCS is the new choice in contract documents, because all the parties were invited to the drafting table and had a full vote in deciding final contract terms. All parties in a construction project deserve to work under a fair contract--one in which they have confidence because each of their respective associations had a true seat at the drafting table. The ConsensusDOCS drafting process is similar to negotiations for a specific project contract. The drafting mantra was to represent the best interests of the project, rather than a singular party. At all times, the contracts employ best practices and fair risk allocation for all of the parties. Consequently, these contracts focus on yielding better project results and fewer disputes. This unprecedented effort is the most significant industry development in the last 20 years. The diverse buy-in amongst all parties is literally transforming the industry.



## The Documents

Written by, and for owners, contractors, subcontractors, designers, and sureties, ConsensusDOCS includes more than 70 contracts and forms, and address all project delivery methods. These best practice documents address cutting edge issues such as electronic communications, lean construction, and building information modeling (BIM).

Using these standard agreements provides predictability and professionalism in your contracts. Issues such as insurance, indemnification, payment, ownership of the documents, and dispute resolution procedures are all addressed, while still allowing the parties to negotiate terms that meet their respective needs.

ConsensusDOCS covers all your construction contracting needs with over 70 industry-tested contracts and forms. ConsensusDOCS jointly drafts its contracts with Owners, Contractors, Subcontractors and Surety professionals. This results in extensive and exclusive participation from leading industry associations. That is why ConsensusDOCS contracts are the most balanced and widely endorsed contracts in the industry.

ConsensusDOCS contract documents series include:

- General Contracting (200 Series)
- Collaborative Documents (300 Series)
- Design-Build (400 Series)
- Construction Management at Risk (500 Series)
- Subcontracting (700 Series)
- Program Management (800 Series)

## Your instructor

**Thomas M. Keranen, PE, Esq., Keranen and Associates.** Tom is an experienced Professional Engineer and Construction Attorney in Michigan, who has been actively involved with AGC's National Contracts Committee on the drafting of ConsensusDOCS and the evaluation of the 2007 revisions to AIA A201. Mr. Keranen has been practicing construction law for over 27 years and is licensed to practice law in Michigan, Florida and Wisconsin as well in various federal courts, including the United States Court of Federal Claims. Mr. Keranen is a frequent presenter on a variety of legal issues and topics of interest to the design and construction industries.

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**REGISTRATION DEADLINE: Thursday, September 18, 2008**

**September 25, 2008  
AGC Michigan  
2323 N. Larch  
Lansing, MI 48906**

**Sponsored by:**



**Please mail or fax this registration form to:  
AGC of Michigan, 2323 N. Larch, Lansing, MI 48906 - fax (517) 371-1131  
For more information contact Viki Gotts (vgotts@agcmichigan.org or 313.533.3509 Ext. 3102).**

Company: \_\_\_\_\_

Address (non-members only): \_\_\_\_\_

Phone: \_\_\_\_\_ Fax \_\_\_\_\_ Email: \_\_\_\_\_

- Please invoice me (members only).
- Fax registration—check to follow.
- Check # \_\_\_\_\_ enclosed (payable to AGC Michigan)
- Credit card—Account # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

Participant Name	E-Mail Address	Amount

**Total**