



Solution-based series of webinars on construction issues from the new

“A CONTRACTOR’S GUIDE TO MICHIGAN CONSTRUCTION LAW”

Michigan’s construction industry, like our country, faces uncertainty and change. Survival requires adaptation to new opportunities and obligations as well as prompt identification and better management of risks. Topics for the upcoming webinars have been selected from this practical law guide designed specifically for Michigan’s construction industry and will cover:

- **Contract Changes/Differing Site Conditions; Defective Plans and Specs; Delays in Contract Performance; Concepts in Business Valuation, Potential Financial Statement Impacts and More Accounting, Tax and Financial Issues - *Wednesday, February 10, 2010 - 11:30 a.m. - 1:00 p.m.***
- **Estate and Business Succession Planning for the Contractor; Bankruptcy and the Construction Industry; Dealing with the Media and Press in Corporate Crisis Situations - *Wednesday, March 17, 2010—11:30 a.m. to 1:00 p.m.***

Topics and presenters for Wednesday, February 10, 2010, include:

- **CONTRACT CHANGES / DIFFERING SITE CONDITIONS** will cover the 3 types of changes encountered during a construction project, advice on documenting project changes, and an overview of Michigan’s differing site conditions statute. This chapter will be presented by Peter Cavanaugh, Cavanaugh & Quesada, PLC. Pete represents construction firms, specialty trade contractors, and design professionals. Pete’s practice includes virtually all aspects of the construction process – from design to demolition – including litigation of contract, construction lien and surety bond disputes.
- **DEFECTIVE PLAN AND SPECS** will address the existence of an implied warranty that the contract plans and specifications will be adequate for the performance of the contract work, limitations on the scope of the implied warranty; e.g., the use of performance specifications, the contractor’s remedies for defective contract plans and specifications. Dennis B. Schultz, Dawda, Mann, Mulcahy & Sadler, PLC. in Bloomfield Hills will present information from this chapter. Dennis concentrates his practice in the areas of commercial, business and construction litigation. His experience includes arbitration and litigation in State and Federal courts in Michigan, Ohio, Pennsylvania, New Jersey, Illinois, Washington, D.C. and Colorado.
- **DELAYS IN CONTRACT PERFORMANCE** will cover types of delays, methods of analysis and contract provisions such as notice requirements and no damage for delays. Providing this overview will be John M. Sier and Cheryl A. Verran of the Kitch Law Firm. John, with nearly two decades of experience, concentrates his practice in dispute avoidance and resolution of commercial, health care and construction contract issues as the head of the Kitch Law Firm’s construction and commercial litigation group. Cheryl is a member of the firms’ commercial litigation practice, and focuses on construction law and commercial transactions. She worked as a civil engineer with an engineering consulting firm prior to joining the Kitch firm.
- **In addition, concepts in business valuation, potential financial statement impacts and more accounting, tax and financial issues** will be covered by Neil Steinkamp, a Director in the Dispute Advisory & Forensic Services Group at Stout Risius Ross, Inc. He has extensive experience providing a broad range of business and financial advice to trial lawyers and in-house counsel throughout the dispute process, including matters involving breach of contract, tortious interference, disputes related to business transactions, post-merger and acquisition disputes, employment and compensation disputes, personal economic damages, bankruptcy, eminent domain, divorce, shareholder disputes and construction claims.

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Webinar registration pricing is:

\$60/site* - member ▪ \$75/site* - CIAP member ▪ \$85/site* - non-member

Please note: a site* is defined as one audio and one video connection. You may share the site with multiple people, or purchase additional site connections at rates shown above.

Each site registration includes one free digital copy of "A CONTRACTOR'S GUIDE TO MICHIGAN CONSTRUCTION LAW."

Registration Deadline for the next webinar is Friday, February 5, 2010



Please mail or fax this registration form to:

AGC of Michigan, 2323 N. Larch, Lansing, MI 48906—fax (517) 371-1131

For more information contact Vikl Gotts (vgotts@agcmichigan.org or 313.533.3509 Ext. 3102).

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